



*Proactive.
 Personable.
 Professional.*

SERVICES

Financial Reporting & Assurance -

Compilations, reviews, audits for not-for-profit and non-public companies. Preparation of financial statements including notes to the financial statements.

Tax Accounting - planning and compliance for individuals, corporations, not-for-profits, partnerships, LLCs / LLPs, estates and trusts, as well as IRS and FTB representation.

Management Accounting - accounting systems / procedures, profit planning, forecasting and budgeting, as well as financial analysis for investment, estate, retirement and college funding planning.

AWARD WINNING

- California Society of CPAs
 Public Service Award
- 40 Under Forty Award
- Women In History Transcript Feature
- Women Who Mean Business Finalist
- San Diego County's Region IX
 Small Business Administration
 Accountant Advocate of the Year

WHAT CLIENTS SAY

"Our funding sources require an audit. Jeanne makes it efficient, informative and a pleasant experience."

"With Jeanne I know she is looking at our big picture all year long, not just during tax season."

"Mann anticipates and creates opportunities for our company."

"Jeanne returns my calls and is very approachable."

"Knowing Mann is on top of our tax situation gives me peace of mind."

WIIF-YOU

What's In It For You?

Do you need help?

- > Accumulating, analyzing and reporting financial and operational information for management decision making?
- > Applying for loans and lines of credit?
- > Assessing buy-sell agreements, mergers, acquisitions or business expansions?
- > Determining the value of your business for estate or insurance purposes?
- > Developing accounting and other internal information systems?
- > And more.

Jeanne Mann, CPA



Jeanne is a Principal Accountant Shareholder of Mann & Associates APC. She has worked in public accounting since 1986. Jeanne received her undergraduate degree in Business Administration

with a major in accounting from Arizona State University. She has extensive experience in working with individuals or large corporations. She is both a teacher and lecturer for UCSD Extension and SCORE and the National Business Institute. Among her clients and colleagues in California, she is known as the CPA with the deep purple Harley-Davidson. Jeanne's individuality extends to her clients' needs as well — with each client custom-served based on their own unique circumstances.

Quality Assurance and Professional Affiliations
 Mann & Associates APC is a member of the Private Companies Practice Section of the American Institute of Certified Public Accountants and participate in peer review of our quality control procedures. The firm actively participates in both the American Institute of CPAs and the California Society of CPAs. Jeanne was a past president of the San Diego Chapter of the California Society of CPAs and a recipient of the organization's 2001 Public Service Award.

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SPECIALITY AREAS

Not-for-Profit

Audit, accounting, consulting and tax services for not-for-profit organizations call for constantly staying up-to-date on national and state current regulations and issues. Effective tax compliance and planning is paramount. Financial statements and grant application reviews are important tools for soliciting and attracting monies from funding sources.

Manufacturing

Mann serves clients of all sizes, manufacturing a wide range of products. Financial statements are an important tool for obtaining financing for lines of credit, inventory financing and more. Cost accounting. Banking relationships count when you need to shop and obtain financing. Mann's ability to represent and network your firm with a number of financial institutions is a definite positive.

Construction Industry

A knowledge of specialty accounting practices for construction percentage completion and contract accounting are key to maximizing profit while reducing tax liability. Bonding ability is essential. Sureties relationships count. Mann's ability to network your firm is a definite plus. Financial statements are key in obtaining performance bonds and financing. At-risk contracts recognized early in the process save firms time, money and headaches.

www.manncpas.com